



the Rhythm of CHANGE

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be a part of the CHANGE*

Mr. Larry Larkin

Director, Competitive Strategy
Northrop Grumman Information Systems



As an engineer by training, **LARRY LARKIN** has over twenty-five years' experience in business development, program management and marketing of high technology products and services – both in entrepreneurial start-ups as well as global Fortune 100 firms.

Larry is currently Director, Competitive Strategy, at Northrop Grumman Information Systems (NGIS). Previously, Larry served as Director, Defense Supply Chain Solutions, Defense Group. Prior to that post, Larry held a variety of assignments at NGIS' headquarters staff and Civilian Agencies Group.

He began his career at GE, where he spent 15 years in a variety of technical and marketing leadership assignments. Larry then co-founded a management-consulting firm providing eCommerce solutions to the media and advertising industry worldwide. He joined Hughes Network Systems in 1997 to manage Latin America for its Enterprise Network Systems unit and subsequently helped establish and became Director of Marketing of its new Professional Services Business Group.

He holds a BSEE degree from Case Western Reserve University, an M.EngEE from Rensselaer Polytechnic Institute and an MBA from The Wharton School. He also served as an Engineering Duty Officer in the US Navy (Reserve)

Larry serves as Vice-President and Chair, NDTA Foundation, for NDTA. He is a member of the Board of Directors for the NDTA Washington DC Chapter and leads its Mentoring Program.

Larry Larkin is a leader in the Defense Logistics business world and has gone above and beyond to rejuvenate the DC Chapter Mentor/Protégé Program. He has faithfully run this program for more than two years. Larry is recipient of the 2009 NDTA Distinguished Service award.

[from NDTA 2009 Distinguished Service Award Citation]